



TRAVEL ADVISOR REDUCED RATE PROGRAM

TERMS & CONDITIONS

1. To be eligible for reduced rates travel, the applicant must be a full time travel advisor/ sales person currently employed by a recognized travel agency for a minimum of 1 year. Proof of the aforementioned will be required along with completed request form (see #6). Only signed applications will be accepted. Incomplete applications will be discarded.
2. All bookings are Cruise-Only, non-commissionable and non-transferable. Air, ground transportation and hotel accommodations are not available for purchase unless otherwise specified. Optional travel protection is available at an additional fee.
3. Travel advisor reduced rates are not combinable with any other promotional offer, and not available for any holiday sailings, inaugural sailings or other selected sailings as stated by Oceania Cruises, Inc.
4. Reduced rate travel request form must be completed in its entirety including the following: Complete Travel Agency information including IATA/CLIA, Agency owner/manager's signature, Travel Advisor information and signature. Incomplete applications will be automatically denied. Completed form must be faxed to the Reduced Rates Desk at 305-514-2222 or email to reducedrates@oceaniacruises.com, along with copies of agency CLIA or IATA list or valid IATAN or CLIA ID card.
5. Available dates may be found by logging in to the Travel Advisor Center at: <https://www.oceaniacruises.com/advisor>. Registration is required. Click on Ask Sales, Advisor Benefits, then the link for Reduced Rates. **Only offered dates will be considered for confirmation. All other applications will be discarded.**
6. Confirmation of reduced rates sailings is based on availability and will be confirmed at the discretion of Oceania Cruises. All confirmed advisors will be contacted by an Oceania Cruises representative at that time either by e-mail or fax. **Please do not call for the status of a confirmation.** Due to heavy volume, we are unable to contact declined applications.
7. Onboard solicitation of Oceania Cruises' full fared guests by a Travel Advisor is strictly forbidden and will not be tolerated. Should a complaint be made against a travel advisor, for solicitation or any other disturbance of our guests, the advisor may be asked to disembark at any time, at the ship's discretion, and at the advisor's expense.
8. Reduced rate travel is a privilege and professional courtesy to enhance your knowledge and ability to sell Oceania Cruises. Professionalism is expected at all times. If an issue must be addressed with any staff member, it should be done with decorum. Any travel advisor exhibiting disrespectful, or inappropriate behavior onboard, will not be welcomed to sail with us in the future and can be disembarked at any time, at the ship's discretion and at the advisor's expense.
9. Only one cabin can be reserved per agency, per sailing. A second cabin may be granted at the sole discretion of Oceania Cruises.



10. All reservations made under the reduced rate program are non-refundable and subject to a 100% cancellation fee. No name changes will be allowed.
11. Oceania Cruises, Inc. does not offer an advanced confirmation program. Existing full-fared bookings cannot be converted to a travel advisor reduced rate.
12. **You are responsible for researching and obtaining the necessary visas and immunizations when necessary.**
13. Oceania Cruises, Inc. reserves the right to deny a travel advisor reduced rate request at any time, for any reason.
14. Based on capacity and inventory needs, a reduced rate booking may be cancelled and refunded. Non-refundable air may be considered for refund with proof of unused ticket.



2019 TRAVEL ADVISOR REDUCED RATE PRICING

Inside Stateroom - \$100 per person, per day
Outside Stateroom - \$115 per person, per day
Veranda - \$125 per person, per day
Concierge Level Veranda - \$150 per person, per day
Penthouse - \$175 per person, per day

Rates are based on cruise only, double occupancy. Single rate is charged at 200%. Additional Government fees and taxes may apply. Optional Travel Insurance is also available at an additional charge.

Stateroom assignments are based on availability at time of booking. We do not guarantee the availability of any specific category.

Please check off your category choice when completing the application. If you do not choose your category or we cannot accommodate your choice for penthouse or veranda, we will assign a C1 or below.

PAYMENT

1. Only credit card payments from Visa, MasterCard and American Express will be accepted. No personal or agency checks will be accepted.
2. Once your booking is created you will receive an email or fax copy of your invoice with the payment due date. At that time you can call in payment through our Reservations Department.



APPLICATION

Advisor's Name
(Please Print Clearly)

Title

Agency Name

IATA/CLIA Number
(Copy of IATAN card or certificate must accompany request)

Agency Phone Number

Email Address (required)

Agency Address

City,

State,

Zip

Expired documentation and incomplete applications will not be accepted. Please see terms and conditions for application requirements.

By submitting this request, I verify that I have read and agree to the terms and conditions Y N

Ship Requested:

Sailing Date Requested:

Please check off your requested category

Penthouse Veranda Concierge Ocean View Inside

Travel Insurance YES NO

Guest 1 (Travel Advisor Name as it appears on passport)
Past Guest Y/N Oceania Club #: _____

Guest 2 (Name as it appears on passport)
Past Guest Y/N Oceania Club#: _____

Guest 3 (Request basis only)
Past Guest Y/N Oceania Club #: _____

Guest 4 (Request basis only)
Past Guest Y/N Oceania Club#: _____

Advisor (Print Name)

Date

Advisor Signature

Date

Agency Owner/Manager (Print Name)

Date

Agency Owner/Manager (Signature)

Date

Check all that apply:

Oceania Cruises
Cruise Connoisseur
Member:

CLIA MCC:

CLIA ACC: